

Business Technology Solution Manager



At BGO Software we have clear vision of our short- and long-term goals. To accomplish them we need a strong strategy that will make our processes and procedures cost- and time-efficient as well as effective and productive.

We have the strategy already cleared and now we need to execute it. This is the point that your strengths and knowledge come. The role of **Business Technology Solution Manager** for new business is part of the middle management team at the company. This role is essential for the smooth collaboration with our clients, managers, and execution teams. It combines consultancy and deep technical understanding of SDLC. The dynamics of the role is dictated by the need of constant communication among various teams and departments in the company to achieve full alignment between them. You must be an active listener, who could read between the lines when it comes to working with people – clients or teammates.



London Basel Sofia



The Company

OVER 10 YEARS OF EXPERIENCE IN DIGITAL HEALTH

At **BGO software** we make health digital by empowering our customers to deliver their digital health products and solutions through our premium services.

Our history

Started as a boutique IT company in 2008, in less than 3 years we grew to become a leading IT company with 100+ employees, serving clients from around the globe across several verticals. After more than 12 years of experience within the healthcare industry, we set our main direction. Today, **BGO Software** is the **digital health lab** that aims to improve and **save lives today through technology**.

Our expertise & services

We have extensive background in the development of clinical research systems, eHealth solutions (web and mobile health applications) and GMP validated systems for pharmaceutical & biotech companies.

Our people

Our culture is defined by our people. We are an innovation team that values mutual trust, creativity, systems thinking, agility, and adaptability. We are creating a movement in the IT industry so that more people choose the professional path towards saving and improving lives through technology.



WE WILL TRUST YOU WITH

Interviews with new technical people.
Determining new project teams' structure and size: number of people, roles, responsibilities, developer levels (senior, junior etc), internal/external positions ratio.

Determine roles and responsibilities from customer side (product owner, technical contacts, experience, expectations from each person)

Establish communications between customer team <-> BGO Team (who speaks with whom, meetings schedule, reporting schedule from our side)

Initial Agreement with customer on project execution methodology (sprint lengths, releases cycle, etc.) and instructing the BGO team. Oversee the execution during the first month.

Assist business development team with opportunities evaluation, their viability, and priorities.

When needed, perform ad-hoc calculations about the potential Profit/Loss of a new team together with Operations Manager.

Occasionally join to meetings with Business Development and customer as a technical consultant regarding possible team/project expansions.

Assist to the project initiation scope planning

Analyse legacy projects and suggest execution improvements.

Attend to discovery meetings for new managed services.

Contribute to the company data collection product design, architecture, and features



BACKGROUND

8-10 years of experience as a Software Engineer with hands-on project development and delivery



Experience in software architecture, database design



Skilled team player, effectively collaborating with different individuals, and bringing them together as a team



Client oriented with focus on consultancy And constructive feedback



Analytical and logical approach towards development strategies and best practices



Our benefits for you



Accelerator program – deep dive into digital health comes with more benefits



Flexible working hours and Work-Life Balance of extraordinary importance



Additional health insurance with dental insurance, and psychological support



22-25 annual paid leave. Remote, hybrid or office work mode



Multisport card/Pulse fitness card reimbursements



Teambuilding twice a year, corporate conference in a working day



Employee bonus program and recruitment referral program, bonus for special days and occasions, office perks and events

Our values

